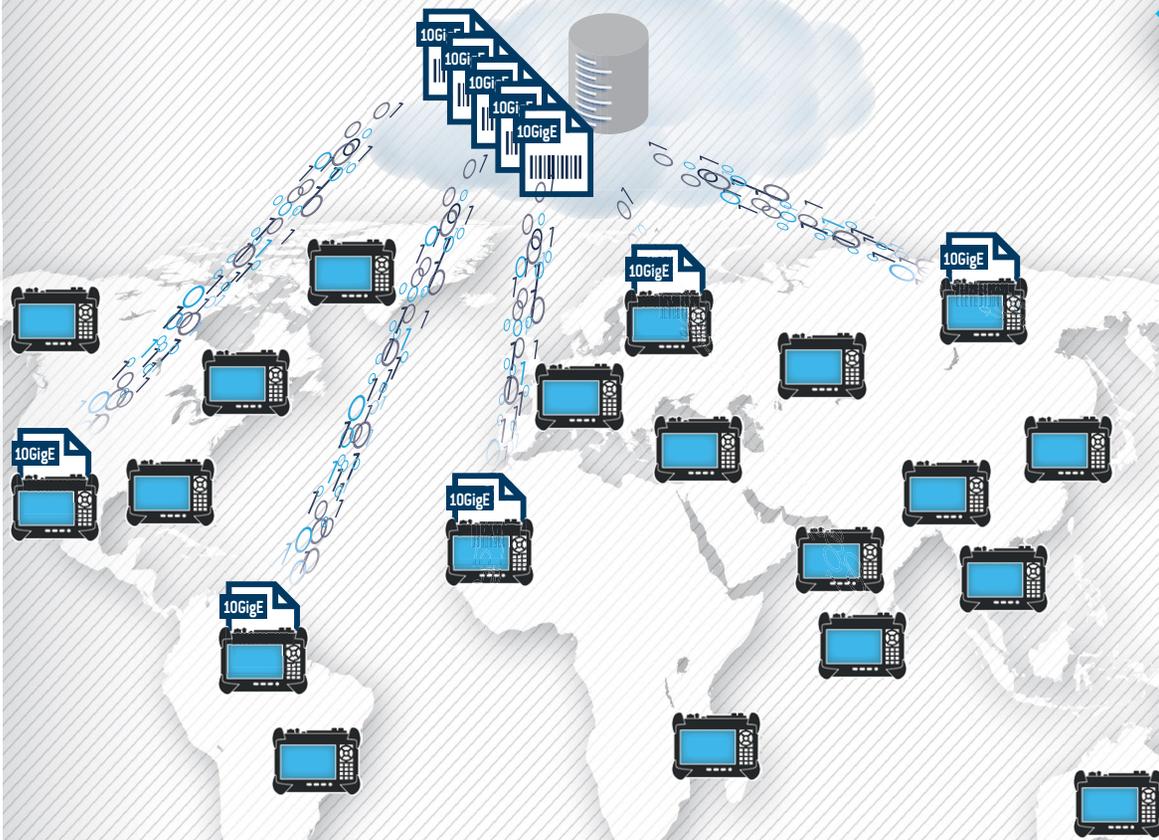


EXFO | Connect



FTB Anywhere™ Floating Test Licenses

An EXFO Connect-enabled feature that allows an unlimited number of FTB platform users to share floating software licenses for test options.

- › Available anywhere, anytime, and to anyone
- › Eliminating barriers to field-testing efficiency
- › Feature-rich solution



Maximum Power with Minimum Investment

- › More testing capabilities without spending more
- › 100% functionality for all your technicians, at all times
- › Minimum investment leveraged throughout your organization

Pushes the Limits of Testing Cost-Efficiency

- › Flexibility and agility to address any testing situation—always the right solution
- › Increased productivity: more done in less time
- › No unnecessary delays

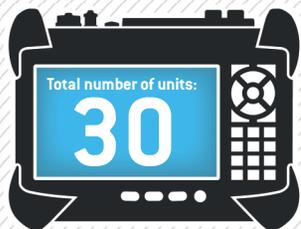
Eliminates Logistical Nightmares

- › No need to ship units—no waybill, no tracking, no customs clearing, no lost or damaged units
- › No need to manage the equipment pool
- › Much simpler operational processes

FTB Anywhere Business Case: 10 GigE Upgrade

- › **Customer:** Service provider
- › **Key offering:** Ethernet business and mobile backhaul services
- › **Rates:** Approximately 85% GigE and below, and 15% 10 GigE

Hardware-based upgrade

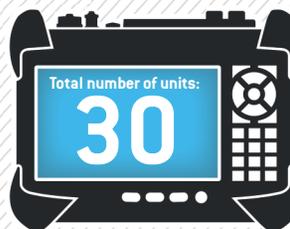


Facts :

- › Only 50% of units have the 10 GigE testing functionality
- › Shipping fees
- › Unnecessary truck rolls

FTB Anywhere upgrade

Sharing the licenses between users throughout the covered territory



Facts :

- › 100% of units can run 10 GigE functionality
- › No shipping costs
- › No costs related to unnecessary delays

31% Savings
on 3-year cost of option ownership

FTB Ecosystem

The Future of Network Deployments

Imagine test tools that actually help you deliver services with speed and quality. Imagine if you could institutionalize operational efficiencies, eliminate silos and make every component of your deployment, turn-up and monitoring part of one tightly woven fabric.

You can. With the FTB Ecosystem.

EXFO | Connect

Test data transformed into business intelligence

EXFO | Apps

Software applications that boost productivity

FTB Platforms

Connected test tools